



NEWS RELEASE

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LINC SERVICE® NETWORK MAKES ITS WAY INTO MEXICO

Flutec, Inc. Becomes First Franchise Location South of U.S. Border

PITTSBURGH – March 6, 2008 – With the addition of Flutec, Inc., the Linc Service Network has expanded into Mexico for the first time.

Based in the border city of Juarez, Flutec operates just south of El Paso, Texas, in Chihuahua – Mexico’s largest state. Flutec is the first Mexican-based contractor to join the Linc Service Network – a growing, 135⁺-member organization spanning the United States, Canada, Bermuda, and Mexico. As the newest Linc Service® Contractor, Flutec will follow the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation and air conditioning (HVAC) service and bundled energy solutions – to the commercial market.

Linc representatives actually discovered Flutec while searching for a franchise candidate in the El Paso market. After meeting with Linc, Flutec President Daniel Dominguez traveled to multiple Linc Service Contractor locations to learn more about being part of a world-class group of contractors. The process proved to Dominguez that joining an elite service network would enable him to grow his business and expand his offerings to customers.

“I am completely amazed and impressed with what the Linc System can do for our service business,” Dominguez said. “We’re very excited to be the first Linc Service Contractor in Mexico. Now that we’ll be selling Linc Service, I believe we’ll lead the way in providing state-of-the-art services that will enhance our reputation as a top quality HVAC solution provider in Juarez.”

The franchise agreement with Flutec is part of Linc’s new initiative to expand its service network around the world. Led by Linc Senior Vice President of International Development Todd Flannery, the initiative also targets Saudi Arabia, Australia, and New Zealand as areas for expansion.

Founded in 1990, Flutec is a design/build HVAC mechanical contractor that specializes in turnkey projects and provides services such as cleanrooms, energy management & DDC controls, and central plants. Flutec's systems applications range from simple and efficient evaporative cooled buildings, to complex pharmaceutical or circuit assembly plants with hi-tech cleanrooms and central plants. The company’s Chil-Pak division features an integrated packaging concept – bringing all the variables associated with the engineering and construction of a typical central plant into an energy- and space-efficient cabinet – thus providing maximum efficiency at the lowest possible cost to the building owner.

“Flutec fits very well into our focus on identifying international service businesses that mirror the high level of integrity and world-class service for which our Network is known,” said Linc President & CEO Scott Giacobbe. “The global reach of our service network keeps expanding, and we will provide Daniel and his staff with resources that will ensure their continued success.”

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation, and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc’s Web site at www.lincservice.com. Linc Network is part of The Linc Group (TLG), one of the nation’s most innovative providers of facility performance services to building owners & operators. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 15,000 facilities in 42 states and select international markets through a professional workforce of more than 2,400 employees. Learn more about TLG and its companies at www.thelincgroup.com.

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