



NEWS RELEASE

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LAKEVILLE SCHOOLS TO SEE ENERGY SAVINGS WITH LINC®

Project Will Save School District \$2 Million Over 15 Years

DETROIT – May 28, 2008 – Lakeville Community Schools has approved a bundled energy solutions (BES) project by Linc Mechanical that will save the school system \$2 million over the next 15 years from reduced energy consumption in multiple buildings.

The three-month project will begin in June and be completed in late August, prior to the start of the 2008-09 school year. Linc Mechanical will provide service for five buildings in the Genesee Intermediate School District – Lakeville Memorial High School, Lakeville Middle School, Columbiaville Elementary, Otisville Elementary, and Otter Lake Elementary – as well as an administration building and a bus garage. The scope of work will include the installation of new energy-efficient boilers and pumps, new energy-efficient lighting, and multiple system re-commissionings.

A large portion of the project will focus on replacing 40-year-old boilers in Lakeville High School with up-to-date, energy-efficient versions. These upgrades, along with the new pumps, drives, and lighting, will save the school system \$135,000 annually. Over the 15-year life of the project, Lakeville Schools will save a total of \$2 million.

“We’re very excited to be moving toward a 21st century energy consumption model,” said Lakeville Community Schools Superintendent Ted Gardella. “Linc’s Bundled Energy Solutions presents a very comprehensive approach to energy procurement, infrastructure upgrades, and energy awareness education for staff and students. With this project, we’re really making great strides with our energy management.”

Linc Mechanical first approached Lakeville Schools and Gardella nearly four months ago during a series of cold calls to prospective customers in the area. Gardella embraced Linc’s BES idea and helped educate the school board and community members about the long-term benefits of becoming more energy efficient. And while the cost of the project could have been a significant roadblock, Linc presented a cost-effective solution that was affordable for the district.

“The beauty of this project is that Linc will provide facility upgrades with no capital outlay from the Lakeville school district,” said Linc Vice President of Bundled Energy Solutions Bill Maurer. “Basically, the project pays for itself – and then some. The existing operations budget will be utilized to pay for these upgrades, which will produce a positive annual cash flow for the district. And, best of all, there’s no risk because the savings are guaranteed!”

In addition to the \$135,000 in annual savings, the school district will benefit from an annual positive cash flow of \$42,000. Overall, it’s a 26% increase in savings from what the district is spending currently. The project will be funded completely from the existing operating and utility budget with payments spread out over a 15-year span.

“It’s very gratifying to know that we’re helping our customer save money while improving comfort for students and faculty,” said Linc Network, LLC President & CEO Scott Giacobbe. “Plus, our ‘green’ solutions are good for the environment. It’s a win-win for everyone involved.”

Linc Mechanical also plans to help these buildings achieve certification from ENERGY STAR, a joint program of the U.S. Environmental Protection Agency and the U.S. Department of Energy that works to protect the environment through energy efficient products and practices.

The ENERGY STAR program scores the energy performance of commercial and industrial facilities on a 1-100 scale, with those facilities achieving a score of 75 or higher being eligible for the ENERGY STAR distinction. Widely considered as the national symbol for energy efficiency in America, earning ENERGY STAR certification means that a building is among the top 25% of facilities in the country for energy performance.

Based in Farmington Hills, Linc Mechanical, LLC-Detroit is a member of the Linc Service® Network, a growing organization of mechanical contractors with more than 140 members across the United States, Canada, Bermuda, and Mexico. As a Linc Service® Contractor, Linc Mechanical follows the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation, and air conditioning (HVAC) service and bundled energy solutions – to the commercial market. Bundled Energy Solutions (BES) refers to a comprehensive package of energy conservation services, provided by Linc, which maximizes facilities' energy efficiency while lowering their cost of operations.

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc's Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation's most successful, single source providers of high-value facilities management and building system services. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 20,000 facilities in 45 states and select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit www.thelincgroup.com.

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