

# NEWS RELEASE

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## **THE LINC GROUP ACQUIRES SEY CULHAN**

***Offices in Boca Raton and Fort Pierce Strengthen Linc Service® Network  
Presence in South Florida***

**PITTSBURGH – April 1, 2008** – The Linc Group®, LLC (TLG) has acquired Sey Culhan, a commercial HVAC and refrigeration contractor with offices in Boca Raton and Fort Pierce, Fla. With the addition of Sey Culhan, Linc® will now have three company-owned locations in Florida, further expanding its reach of comprehensive maintenance services and solutions across the state. TLG is the parent company of Linc Network, LLC, franchisor of the Linc System®.

Sey Culhan, established in 1965 by Seymour Culhan, has enjoyed more than 40 years of steady growth by establishing itself as a best-in-class commercial HVAC and refrigeration provider, eventually incorporating in 1996 under President Bill Culhan. In addition to commercial HVAC service, Sey Culhan services control systems, low temperature refrigeration, built-up and split systems, data rooms, and centrifugal chillers. The company provides 24-hour service from North Central Florida to Key West. TLG's acquisition of Sey Culhan brings the number of Linc company-owned stores to 23. Sey Culhan will be re-branded as Linc Mechanical, LLC, and led by Bill Culhan and Linc's Senior Vice President of Florida Dan Klein.

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“Sey Culhan has earned an excellent reputation for service and customer satisfaction along the entire southeast coast of Florida, and it is this performance that prompted us to contact them. Sey Culhan’s decision to become part of Linc is due, in large part, to their desire to continue growing the business and their determination to provide unparalleled service to their customers,” noted Klein. “With Linc’s enhanced technological, operational, and financial resources, Sey Culhan will be well positioned to provide customers with superior service and solid performance for years to come.”

As one of the world’s largest, leading contractor networks, the Linc Service Network is committed to consistently providing the same high level of service, no matter the location or site type of the customer. Only one in 100 contractors is qualified to become a member of this award-winning network. Currently, Linc Service® Contractors hold 16,000 maintenance agreements for 26,000 facilities throughout North America that equal one billion square feet of commercial building space.

“Sey Culhan has a similar business model, offerings, and customers, making them an excellent addition to the Linc Service Network,” said Scott Giacobbe, president and CEO of Linc Network, LLC. “With the addition of the Boca Raton and Fort Pierce offices, Linc is well-positioned to provide comprehensive service to the entire state of Florida, which has been one of our long-standing goals. Sey Culhan’s solid foothold in the area will significantly expand our customer base and opportunities for growth.”

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Added Giacobbe, “Sey Culhan brings to the table specific expertise in refrigeration and controls, and a staff that includes some of our industry’s most talented individuals. This is truly a win-win for both organizations.”

#### **About Linc Network, LLC**

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation, and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network is comprised of more than 130 independent and company-owned franchises throughout the United States, Canada, Bermuda, and Mexico, all of which follow the disciplines of the Linc System, a proprietary and proven system for delivering professional preventive maintenance, equipment retrofits, and energy efficiency to the commercial buildings market. For more information about Linc Network, visit [www.lincservice.com](http://www.lincservice.com).

#### **About The Linc Group**

Headquartered in Irvine, California, The Linc Group, LLC (TLG) is one of the nation’s most successful, single source providers of high value facilities management and building system services. In its quest to optimize the overall performance of customers’ facility infrastructure, the company offers premier on-site facility operations and management services, mobile HVAC preventive maintenance service programs, lighting and electrical services, and bundled energy solutions. Structured from four established industry leaders, TLG unites the companies through a Microsoft award-winning business methodology framework that blends innovation, technology, collaboration, and quality. Collectively, TLG companies service more than a billion square feet in more than 20,000 facilities throughout 45 states and in select international markets via a professional workforce totaling more than 4,200 employees. For more information about TLG and its companies, visit [www.thelincgroup.com](http://www.thelincgroup.com).

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