



## NEWS RELEASE

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### **TROTTER & MORTON TAKES LINC SERVICE® TO SEATTLE**

*Linc Service® Contractor Expands Operations to Pacific Northwest*

**PITTSBURGH – October 20, 2008 –** Trotter & Morton Facility Services, Inc., co-recipient of the 2007 Contractor of the Year Award from Linc Network, LLC, has purchased franchise rights for the Seattle market.

Effective last month, Calgary-based Trotter & Morton signed the new agreement to strengthen its presence in the United States. This marks the fifth franchise location overall for the company, and the fifth for Linc Network in the state of Washington. The Seattle franchise joins Trotter & Morton's four other franchise locations: Kansas City, Kan.; San Antonio, Texas; Calgary, AB; and Vancouver, B.C.

With its newest location, Trotter & Morton will continue following the disciplines of the Linc System® to deliver preventive maintenance – as well as heating, ventilation, and air conditioning (HVAC) service and bundled energy solutions – to the commercial market. As a Linc Service Contractor, Trotter & Morton is part of the Linc Service® Network, a growing organization with more than 140 members across the United States, Canada, Bermuda, and Mexico. Trotter & Morton Principals Dave and Mike Ryan have hired Cosette Gibson-Pfaff to serve as general manager for the Seattle franchise.

“We are very excited about our prospects for the Seattle market,” Gibson-Pfaff said. “Dave and Mike truly believe in their people, and they have provided us with everything we need to succeed. This franchise location became a reality thanks to their confidence in their employees.”

Dave Ryan added, “We are extremely excited to have Cosette on-board. She’s a quality, proven professional in our business, and she’s very familiar with the Linc System. She fits in well with the values of Trotter & Morton, and we’re lucky to have her.”

A member of the Linc Service Network since 1994 and two-time winner of Linc’s Contractor of the Year Award, Trotter & Morton has operated as a private, family-owned mechanical contractor for more than 80 years. The company’s core competencies remain providing maintenance services for a wide variety of facilities, including hospitals, airports, and condominiums. From design/build and installation, to ongoing maintenance, repairs, and retrofits, Trotter & Morton’s capabilities package allows them to work through the entire lifecycle of a building in all disciplines.

“Each time one of our existing franchise locations extends its operations into a new market, it re-affirms the power of the Linc System,” Linc Network President & CEO Scott Giacobbe said. “Dave, Mike, and their staff are wonderful examples of this type of growth, and we are confident that they will use our proven formula for success to reach new heights in Seattle.”

Headquartered in Pittsburgh, Pa., and Atlanta, Ga., Linc Network, LLC – one of the Top 200 franchise systems in the U.S. as ranked by *Franchise Times* magazine – is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc’s Web site at [www.lincservice.com](http://www.lincservice.com). Linc Network, LLC, is part of The Linc Group (TLG), one of the nation’s most successful, single source providers of high-value facilities management and building system services. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 20,000 facilities in 45 states and select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit [www.thelincgroup.com](http://www.thelincgroup.com).