



NEWS RELEASE

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REGAN EXTENDS LINC SERVICE® NETWORK INTO RHODE ISLAND

Providence-Based Contractor Becomes Newest Franchise Location

PITTSBURGH – April 15, 2009 – Providence, Rhode Island-based Regan Heating & Air Conditioning has signed a franchise agreement to become a Linc Service® Contractor.

Effective February 1, the agreement signals the expansion of the Linc Service Network into Rhode Island. The Linc Service Network is a growing organization of mechanical contractors with more than 150 members across the United States, Canada, Bermuda, and Mexico. As a Linc Service Contractor, Regan Heating & Air Conditioning will follow the Linc System® to deliver preventive maintenance – as well as heating, ventilation, and air conditioning (HVAC) service and bundled energy solutions – to the commercial market.

“We’re excited to be part of the best group of service providers in the business,” Principal Terry Regan said. “We hope that becoming a Linc Service Contractor will help us not only grow our service business, but also differentiate ourselves from the competition in our local market.”

Regan purchased a franchise after receiving overwhelmingly positive feedback from numerous franchise owners at Linc’s annual Continuing Education Conference in Dallas in January.

The processes and procedures of the Linc System will help all facets of his business, Regan said, from the service and maintenance areas, to the construction side as well. Regan added that he believes Linc will bring a strong sense of professionalism to his organization.

“One of the things I like about being associated with a large organization, especially a franchise, is that everyone is constantly looking for new innovations and new ways of doing things more effectively,” Regan said. “We’re going to benefit greatly from the guidance of our Area Vice President, and the ability to contact other Linc Service Contractors to see what is, and what is not, working for them in their businesses.”

Family-owned Regan Heating & Air Conditioning has been providing HVAC service and indoor air quality systems for commercial and residential customers in Rhode Island and Southeastern Massachusetts since 1973. A full-service mechanical contractor with dedicated commercial and industrial divisions, Regan has its own metal fabrication shop, in-house controls department, and plumbing operation. The company also provides customized service and preventative maintenance agreements to meet customers’ specific needs.

“The commitment to placing customer service first is an essential ideal of both Linc Service and Regan Heating & Air Conditioning,” Linc Network President & CEO Scott Giacobbe said. “Their core values – namely total customer satisfaction, using only the best equipment, and extraordinary service – align very well with ours, and their presence will definitely strengthen our network.”

Headquartered in Pittsburgh, Pa., and Atlanta, Ga., Linc Network, LLC – ranked #130 on *Franchise Times*’ list of the Top 200 franchise systems in the U.S. – is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc’s Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation’s most successful, single source providers of high-value facilities management and building system services. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 20,000 facilities in 45 states and 15 international markets through a professional workforce totaling more than 4,100 employees. For more information about TLG and its companies, visit www.thelincgroup.com.